

# Compare Business Continuity Vendors

LiveVault

Meets Business Continuity Services Definition

Yes

Yes

Yes

No

Yes

No

Onsite Business Continuity Services Hardware Provided

Optional

No

Yes

No  
(Onsite Backup Only)

Optional

No

Offsite Disaster Recovery Service Availability

Yes

Yes

Coming in 4Q '08

No

Yes

No

Online Data Backup and Storage Services

Yes

Yes

Yes

Yes

Yes

Yes

Onsite Data Backup and Storage: Full System State and Databases

Available

No

Yes

Databases Only

Available

No

Onsite Server Failover

No

No

Yes

No

No

No

Replacement Failover Servers within 24 hours

No

No

Yes

Replacement NAS Only

No

No

Redundant Backup Facilities >2000 Miles Apart

Yes

Yes

Yes

Yes - but <500 Miles Apart

Yes

No - Only One Datacenter

Windows 2000, 2003, & 2008

Yes

Yes

Yes

Yes

Yes

Yes

SQL, Oracle, Exchange, File Servers, etc

Yes

Yes

Yes

No Open File Mgmt Available

Yes

No Open File Management for Oracle

LiveVault

Linux & Solaris

Yes

No

No

No

Yes

Yes

YOUR staff manages disaster recovery services (event)

Yes

Yes

No

Yes

Yes

Yes

VENDOR manages disaster recovery services (event)

No

No

Yes

No

No

No

YOUR staff manages business continuity services Administration

Yes

Yes

Yes

Yes

Yes

Yes

VENDOR staff manages business continuity services Administration

No

No

Yes

No

No

No

Microsoft Storage Server & Virtualization (Server Failover)

No

No

Yes

No

No

No

Proprietary Storage Software

Yes

Yes

No

Yes

Yes

Yes

Block Level Incremental Backup

Yes

Yes

Yes

No

Yes

No

Onsite NAS Server Provided

Optional

No

Yes

Yes

Optional

No

Bare Metal Restore Capable

Yes

Yes

Yes

No

Yes

No

Restoration to Dissimilar Hardware Capable

No

No

Yes

No

No

No

LiveVault

Media Used for Delivered Restores

Online and FedEx Delivery of Replacement NAS

Online and FedEx Delivery of CD Media

Online and FedEx Delivery of Failover Server

Online and FedEx Delivery of Replacement NAS

Online and FedEx Delivery of Replacement NAS

Online and FedEx Delivery of CD Media

Service Level Agreement (SLA)

Yes

Yes

Yes

Yes

Yes

Yes

### Customer Support Hours

24/7/365

24/7/365

24/7/365

24/7/365

24/7/365

24/7/365

### Online Data Backup and Storage Prices (Est. 100GB w/1YR Retention)

\$13GB

\$7GB

\$4GB

\$2.19GB to \$2.99GB

\$10.50GB

\$6.95 per server and .50GB

### Onsite Backup Pricing

No Extra Costs

No Onsite Backup Available

No Extra Costs

No Extra Costs (Database Only) - No System State Backup Available

No Extra Costs

No Onsite Backup Available

Onsite NAS Server Price

No Extra Costs

No Onsite NAS Available

No Extra Costs

No Extra Costs (Database Only) - No System State Backup Available

\$200 per month

No Onsite Backup Available

Onsite Server Failover Pricing

\$200 per Server for Server Failover

No Server Failover

\$75 per Server for Server Failover

No Business Continuity Plan Server Failure

No Business Continuity Plan Server Failure

No Business Continuity Plan Server Failure

Website

sungard.com

amerivault.com

granite-mountain.com

bitleap.com

ironmountain.com

mozy.com

Phone Numbers

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